

Automate, streamline and grow

JUNE 2016

Overview

Automation Logic asked us to help create a flexible HR role for their company. An ambitious professional services business specialising in providing consultancy, implementation and support services to large enterprises in the field of cloud and data automation, they found they were growing quickly and needed additional HR support to help work more effectively.

With both of Automation Logic's Directors spending more and more time on seeking out, hiring and managing highly experienced engineers and consultants, they recognised they were struggling to devote enough time to their international banking and government clients and realising the growth potential of their business. Ten2Two could help them in a way that most other recruitment companies could not.



Challenge

Working with you, not just for you

We worked closely with this innovative and progressive company to help them devise a role that was both part-time and flexible – a position that met the needs of the business perfectly. Once the role was agreed upon, Ten2Two Sussex was able to send through high calibre candidates from their untapped pool of experienced professionals and support the Directors throughout a fairly rigorous recruitment process.



Solution

A hassle-free way to find exceptional people

The chosen candidate was appointed early in 2016 with a perfect combination of Technology sector experience and HR expertise. She had the ability to hit the ground running and work autonomously without a lengthy induction period or management support. They work two days at home in Sussex and two days at offices in London, providing the flexibility and cost-effectiveness Automation Logic were seeking. And because of the flexibility of the role, travel to the capital is straightforward and outside of the rush hour.

Norm Russell, Automation Logic's Company Director says, "Since the start of the year, we as Directors are now able to focus on our clients, as well as our strategic plans to develop a strong infrastructure for growth. We've found that having an HR specialist within our business can not only support these plans, but also ensure a strong focus on our people."

Find out more about Automation Logic at www.automationlogic.com

Ten2Two Tips

Recruitment triggers

Like the Directors of Automation Logic, small businesses have to recognise **when it's time to invest in a new employee. Watch out for the signs:**

1

As you grow you're increasingly out of your depth on HR or financial management tasks that were previously manageable – are you making the right decisions?

2

You're spending more time on day to day management tasks rather than growing your client base – Directors are often the best sales person!

3

You find yourself being the company administrator, book-keeper and office manager – are you paying yourself too much?

"With so many of our consulting engineers out on client sites, it's crucial to have someone in a role that can support their needs and help retain employees for the long-term, whilst continuing to attract high quality candidates as the organisation grows. It's a busy environment, as we work with a wide range of clients, including international banks and government departments, devising solutions for their most complex automation issues."

We help businesses find talented part-time professionals to cost-effectively grow and improve their business.

Find out more:

www.ten2two.org  [@ten2two](https://twitter.com/ten2two)

